

# Energy Production and Differential Games

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- ▶ Oil & Coal: **cheap**, **exhaustible**, dirty.
- ▶ Solar, Wind, Hydro: **expensive**, **inexhaustible**, **clean**.
- ▶ Natural gas: **cheaper**, **plentiful** (fracking), **cleaner**.
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# Games with Asymmetric Costs

- ▶ In markets governed by a small number of competitive players (**oligopolies**), **game theory** provides a natural way to frame the outcome of competition.
- ▶ In most situations, firms have **different costs of production** perhaps due to size (larger firms are more efficient), or different technologies (**energy** : oil, gas, solar, wind).
- ▶ Games with **asymmetric costs** are relatively understudied (except in duopolies) because much less tractable than the symmetric case. But new issues arise:
  - ▶ **Static game**: some firms may be **inactive** in Nash equilibrium. They are **blockaded** by the lower costs of their competitors.
  - ▶ **Dynamic game**: higher cost firms **enter the market** at different times as prices rise.

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# Energy Producers with Heterogeneous Costs

- ▶  $N$  energy producers:
  - ▶ One from **oil** (or coal) with **exhaustible reserves**;
  - ▶  $N - 1$  from alternative (**renewable**) technologies (**solar**, **wind**, ...)
- ▶ They are differentiated by per-unit costs of production:
  - ▶ Take **oil** extraction cost to be **zero** (for simplicity);
  - ▶ **Renewables** have costs  $0 \leq s_1 \leq s_2 \leq \dots \leq s_{N-1} < 1$ .
- ▶ But oil has implicit **scarcity value** which increases as it runs out. When reserves are plentiful, **player 0** has a monopoly. **At what times (and reserve levels) do renewables enter?**
- ▶ As oil runs out, energy price rises, but as others enter, we move **from monopoly through duopoly to oligopoly**: increased competition, **so does the price fall with entry?**
- ▶ Is the price smooth as market structure changes?

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## Dynamic Cournot Model for Energy Production

- ▶ The oil producer (Player 0) has reserves  $x(t)$  at time  $t$ , and chooses his production rate  $\bar{q}_0(x(t))$ , depleting reserves as

$$\frac{dx}{dt} = -\bar{q}_0(x(t)) \mathbb{1}_{\{x(t)>0\}}.$$

Others produce energy at rates  $\bar{q}_i(x(t))$ ,  $i = 1, \dots, N - 1$ .

- ▶ Price given by linear inverse demand function:

$$P(t) = 1 - \bar{q}_0(x(t)) - \sum_{j=1}^{N-1} \bar{q}_j(x(t)).$$

Note maximum (choke) price is 1.

- ▶ Players maximize discounted lifetime profit. Player 0's value function:

$$v_0(x) = \sup_{\bar{q}_0} \int_0^{\infty} e^{-rt} \bar{q}_0(x(t)) P(t) \mathbb{1}_{\{x(t)>0\}} dt.$$

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## Aside: Static Cournot Game

- ▶ In a *static* Cournot game between  $N$  players with ordered costs  $(s_0, s_1, \dots, s_{N-1})$ , the number of **active** players in equilibrium depends on the distribution of the costs. Let

$$G_i(s_0, s) = \max_{q_i \geq 0} q_i (1 - Q - s_i), \quad Q = \sum_{j=0}^{N-1} q_j.$$

- ▶ Let  $S^{(n)} = \sum_{j=0}^{n-1} s_j$ . If  $n \leq N - 1$  players participate, the equilibrium total supply is:  $Q^{*,n} = \frac{n - S^{(n)}}{(n+1)}$ .

### Proposition

Let  $\bar{Q}^* = \max \{Q^{*,n} | 0 \leq n \leq N - 1\}$ . Then the unique Nash equilibrium quantities are given by

$$q_i^*(s_0, s) = \max \{1 - \bar{Q}^* - s_i, 0\}, \quad G_i = (q_i^*)^2, \quad 0 \leq i \leq N-1.$$

The number of active players in the unique equilibrium is  $m = \min \{n | Q^{*,n} = \bar{Q}^*\}$ . (The others are *blockaded*).

## Value Functions and Feedback Strategies

We look for a *Markov Perfect Nash* equilibrium. Player 0's value function:

$$v_0(x) = \sup_{\bar{q}_0} \int_0^\infty e^{-rt} \bar{q}_0(x(t)) P(t) \mathbb{1}_{\{x(t)>0\}} dt.$$

When oil runs out, the remaining firms ( $i = 1, \dots, N - 1$ ) with their inexhaustible resources repeatedly play a static game with profit flow  $G_i(1, s)$ :

$$w_i(x) = \sup_{\bar{q}_i} \int_0^\infty e^{-rt} \bar{q}_i(x(t)) (P(t) - s_i) \mathbb{1}_{\{x(t)>0\}} dt + \frac{1}{r} G_i(1, s).$$

The HJB equation is  $rv_0 = G_0(v'_0, s)$  with  $v_0(0) = 0$ , and the equilibrium production rates are:

$$\bar{q}_i^*(x(t)) = q_i^*(v'_0(x(t)), s), \quad i = 0, \dots, N - 1.$$

Oil producer's **scarcity value** (**shadow cost**) is encoded in  $v'_0(x)$ .

# Blockading Points

For  $n = 0, \dots, N - 1$ , let

$$x_b^n = \inf\{x \geq 0 : \bar{q}_n^*(x) = 0\}, \quad t_b^n = \inf\{t \geq 0 : \bar{q}_n^*(x(t)) > 0\}.$$

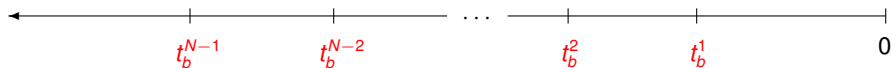
Let  $S^{(k)} = \sum_{j=1}^k s_j$  and assume  $s$  is s.t.  $s_{N-1} < \frac{1+S^{(N-2)}}{N-1}$ :  
 guarantees everyone else participates when oils runs out.

Reserves



# Active:  $N$   $N-1$   $N-2$  3 2 1

Time



# Low Oil Reserves: Value Function

## Proposition

For  $x \in (0, x_b^{N-1})$ , Player 0's value function is given by

$$v^{(N)}(x) = \frac{1}{r} \left( \frac{1 + S^{(N-1)}}{N+1} \right)^2 (1 + \mathbf{W}(\theta(x)))^2,$$

with  $\theta(x) = -e^{-\mu_N x - 1}$ , and,  $\mu_N = \frac{r(N+1)^2}{2N(1+S^{(N-1)})}$ , and where  $\mathbf{W}(\cdot)$  is the Lambert- $\mathbf{W}$  function.

$$\bar{q}_0^*(x(t)) = \frac{1}{(N+1)} \left( 1 - N v^{(N)'}(x(t)) + S^{(N-1)} \right),$$

$$\bar{q}_i^*(x(t)) = \frac{1}{(N+1)} \left( 1 - (N+1)s_i + v^{(N)'}(x(t)) + S^{(N-1)} \right),$$

where  $v^{(N)'}(x) = -(1 + S^{(N-1)})\mathbf{W}(\theta(x)) / N$ .

# Blockading Point

Let  $\alpha_n = (n+1)s_n - (1 + \mathcal{S}^{(n-1)})$ .

## Proposition

*The last blockading point is given by:*

$$x_b^{N-1} = \frac{1}{\mu_N} \left[ -1 + \frac{N\alpha_{N-1}}{1 + \mathcal{S}^{(N-1)}} - \log \left( \frac{N\alpha_{N-1}}{1 + \mathcal{S}^{(N-1)}} \right) \right],$$

*provided  $\alpha_{N-1} > 0$ , otherwise  $x_b^{N-1} = \infty$ . Suppose that for  $n \in \{2, \dots, N-1\}$ ,  $x_b^n < \infty$ . If  $\alpha_{n-1} > 0$ , then*

$$x_b^{n-1} = x_b^n + \frac{1}{\mu_n} \left[ -\frac{n(n+1)}{1 + \mathcal{S}^{(n-1)}} (s_n - s_{n-1}) - \log \left( \frac{\alpha_{n-1}}{\alpha_n} \right) \right],$$

*otherwise  $x_b^{n-1} = \infty$ .*

Assume hereon  $\mathbf{s}$  such that all  $\alpha_n > 0 \Rightarrow x_b^n < \infty$ .



# Value Function Properties

For  $x \in [x_b^n, x_b^{n-1})$ , denote the value function by  $v_0(x) = v^{(n)}(x - x_b^n)$  (known explicitly).

## Proposition

For  $n \geq 2$ , the first derivative of  $v_0$  is continuous at  $x_b^{n-1}$ :

$$v^{(n)'}(x_b^{n-1} - x_b^n) = v^{(n-1)'}(0).$$

But there is a **downward jump** when moving in the direction of larger  $x$  in the second derivative of  $v_0$  at the point  $x_b^{n-1}$ :

$$v^{(n)''}(x_b^{n-1} - x_b^n) > v^{(n-1)''}(0).$$

# Hotelling's Rule

- ▶ A modified version of Hotelling's rule for exhaustible resources holds:

## Proposition

For  $n \in \{1, \dots, N\}$ , for  $x \in (x_b^n, x_b^{n-1})$ , (we identify  $x_b^N = 0$  and  $x_b^0 = \infty$ ),

$$\frac{d}{dt} v^{(n)'}(x(t) - x_b^n) = \left( \frac{1}{2} + \frac{1}{2n} \right) r v^{(n)'}(x(t) - x_b^n).$$

- ▶ Coincides with the classical Hotelling rule (1931) for  $n = 1$ : the marginal value grows (exponentially) at the discount rate.

## Market Price

- ▶ Price is  $P(t) = P^{(n)}(x(t) - x_b^n)$  where for  $x \in (x_b^n, x_b^{n-1})$ ,

$$\begin{aligned} P^{(n)}(x(t) - x_b^n) &= 1 - \bar{q}_0^*(x(t)) - \sum_{i=1}^{n-1} \bar{q}_i^*(x(t)) \\ &= \frac{1}{n+1} \left( 1 + v^{(n)'} + S^{(n-1)} \right). \end{aligned}$$

- ▶ It can be shown that  $P^{(n)}(x_b^{n-1} - x_b^n) = s_{n-1}$ , i.e. the blockading point  $x_b^{n-1}$  is exactly the point at which the market price equals the cost of Firm  $n - 1$ .
- ▶ Turns out there is an autonomous linear ODE for the price:

$$\frac{d}{dt} P(t) = \left( \frac{1}{2} + \frac{1}{2n} \right) r \left( P(t) - \frac{1 + S^{(n-1)}}{n+1} \right).$$

# Blockading Times

## Proposition

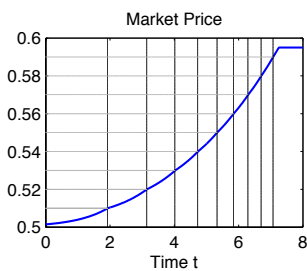
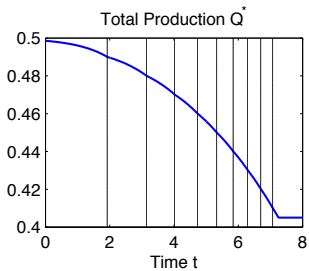
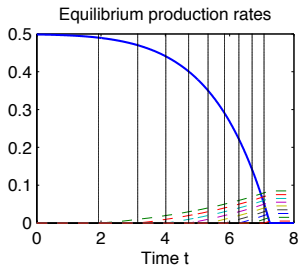
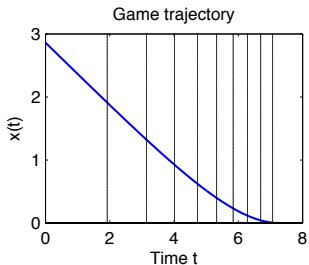
For  $n \in \{2, \dots, N-1\}$ , the time at which Firm  $n$  enters the game is

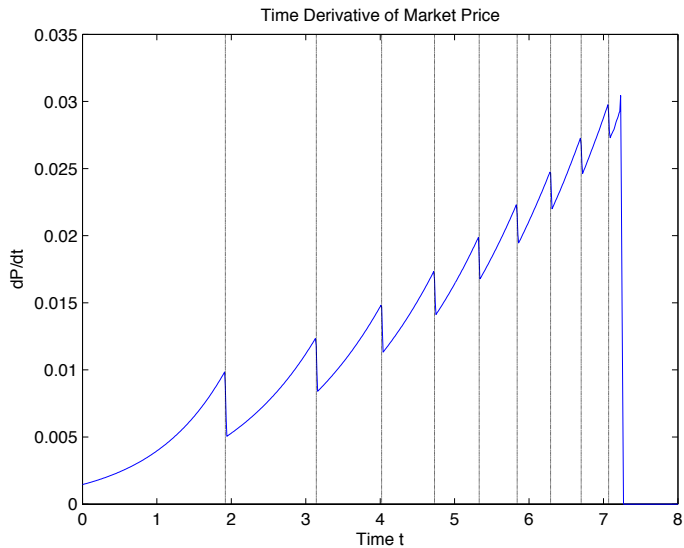
$$t_b^n = t_b^{n-1} + \frac{2n}{(n+1)r} \log \left( \frac{\alpha_n}{\alpha_{n-1}} \right),$$

and for  $n = 1$  by

$$t_b^1 = \frac{1}{r} \log \left( \frac{s_1 - \frac{1}{2}}{P(0) - \frac{1}{2}} \right).$$

Example:  $N = 10$ ,  $s = (0.51, 0.52, \dots, 0.59)$



$dP/dt$ 

# Summary

- ▶ Exhaustibility wins over increased competition: oil runs low, competing energy sources enter the market, but **price rises**. However, exponential **rate of price increase decreases** like  $(\frac{1}{2} + \frac{1}{2n})r$ .
- ▶ Remains to understand the blockading issue with **multiple exhaustible suppliers**: involves strongly coupled systems of nonlinear PDEs with nonsmooth coefficients.
- ▶ Those PDEs require subtle regularization in the form of **trembling**: bounding below  $\bar{q}_i \geq \varepsilon$  and passing  $\varepsilon \downarrow 0$ .
- ▶ Next: incorporate exploration.

# Exploration and Random Discoveries

- ▶ So far: **exhaustibility** or scarcity leads to price increases/shocks.
- ▶ However there were over **30** new discoveries in 2009. Proved reserves of crude oil rose **13%** to 25.2 billion barrels in 2010, the largest annual increase since 1977, and the highest total level since 1991.
- ▶ We analyze effect of exploration and **random** discoveries in a **dynamic Cournot game**. This was studied in the **monopoly context**: Pindyck '78, Arrow & Chang '82, Deshmukh & Pliska '80-'85, Soner '85, Hagan *et al.* '94.
- ▶ Concentrate on **two-player** game: player 2 is **clean** (solar) with fixed cost  $c > 0$ ; player 1 produces oil at zero cost, but can **explore** for new reserves.



## Axis Game with Exploration

The remaining reserves  $X$  of Player 1 follows

$$dX_t = -q_1(X_t) \mathbb{1}_{\{X_t > 0\}} dt + \delta dN_t,$$

where  $(N_t)$  is a controlled point process with intensity  $\lambda a_t$ , penalized by cost  $C(a_t)$ . Market price:

$$P(t) = (1 - q_1(X_t) - q_2(X_t)).$$

Value functions of each player:

$$v(x) = \sup_{q_1, a} \mathbb{E} \left[ \int_0^\infty e^{-rt} (q_1(X_t) P(t) - C(a_t)) dt \mid X_0 = x \right],$$

$$w(x) = \sup_{q_2 \geq 0} \mathbb{E} \left[ \int_0^\infty e^{-rt} q_2(X_t) (P(t) - c) \mathbb{1}_{\{X_t > 0\}} dt + \int_0^\infty e^{-rt} \frac{1}{4} (1 - c)^2 \mathbb{1}_{\{X_t = 0\}} dt \mid X_0 = x \right].$$

# Axis Game HJB System

The ODEs for  $v$  and  $w$  are

$$\sup_{q_1, a} \{(1 - q_1 - q_2^*)q_1 - q_1 v'(x) - C(a) + a\lambda\Delta v(x)\} - rv(x) = 0,$$

$$\sup_{q_2 \geq 0} \{(1 - q_1^* - q_2 - c)q_2\} - q_1^* w'(x) + a^*(x)\lambda\Delta w(x) - rw(x) = 0,$$

where  $\Delta v(x) = v(x + \delta) - v(x)$  is the non-local or jump term,  
and

$$a^*(x) = \operatorname{argsup}_{a \geq 0} \{-C(a) + a\lambda\Delta v(x)\}$$

is the optimal exploration effort.

Boundary conditions:

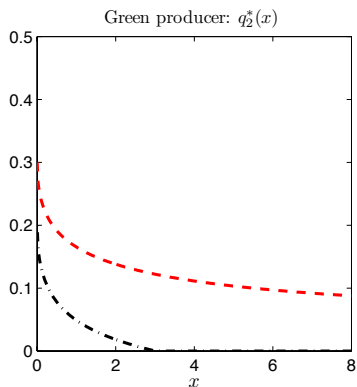
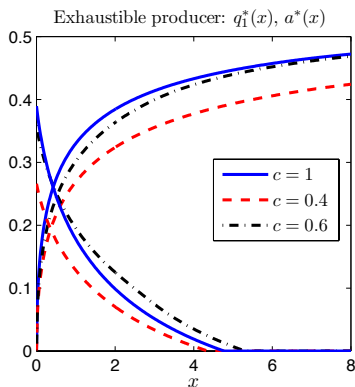
$$v(0) = \sup_a \frac{a\lambda v(\delta) - C(a)}{\lambda a + r}, \quad w(0) = \frac{(1 - c)^2/4 + \lambda a^*(0)w(\delta)}{\lambda a^*(0) + r}.$$

## Power Function Costs

- ▶ If  $a^* > 0$  for all  $x$  then  $X^*$  is **recurrent** on its full state space. Therefore  $\sup_t X_t^* = +\infty$  and reserves will become arbitrarily large infinitely often.
- ▶ Unrealistic for describing non-renewable resources, and suggests that we should take  $C'(0) > 0$ .
- ▶ Then there exists a *saturation level*  $x_{\text{sat}}$  such that  $a^*(x) = 0$  for  $x > x_{\text{sat}}$  and  $X^*$  would be positive recurrent on  $[0, x_{\text{sat}} + \delta)$  only.
- ▶ Take  $C(a) = \frac{1}{\beta} a^\beta + \kappa a$ , with  $\beta > 1, \kappa \geq 0$ . Note that  $C'(0) = \kappa$ . Then  $a^*(x) = [(\lambda \Delta v(x) - \kappa)^+]^{\gamma-1}$ , where  $\beta^{-1} + \gamma^{-1} = 1$ , and

$$\frac{1}{9}(1 - 2v' + c)^2 + \frac{1}{\gamma} [(\lambda \Delta v(x) - \kappa)^+]^\gamma - rv = 0.$$

# Effect of Competition on Exploration Effort

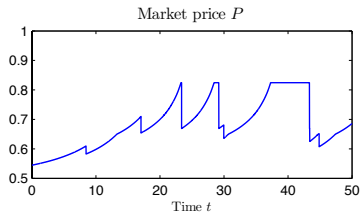
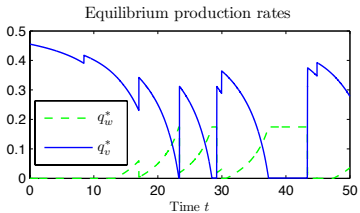
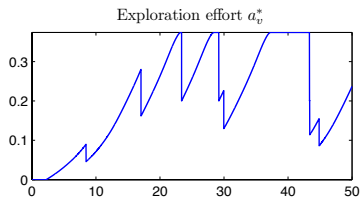
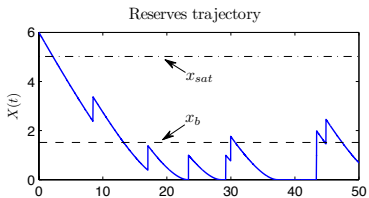


The parameters are  $\delta = 1$ ,  $\lambda = 1$ ,  $r = 0.1$ ,  $C(a) = 0.1a + a^2/2$ .

## Comments & Observations

- ▶ For small  $c$ , the green producer is the effective leader in the market and leads to significant losses for the exhaustible producer, who gives up and reduces efforts.
- ▶ For moderate  $c$ , the exhaustible (respectively green) producer is the leader for large (resp. small) reserves levels. For  $x \sim 0$ , the exhaustible producer is discouraged and lowers exploration; when  $x$  is moderate, he puts in extra effort to stay in front.
- ▶ For large  $c$ , the exhaustible producer is the effective leader and the green producer only has a small marginal negative impact.

## Sample Game Dynamics



## Hotelling's Rule Updated

Monopoly exhaustible resources, Hotelling 1931:

$$\frac{d}{dt}v'(X_t^*) = rv'(X_t^*).$$

See Guéant-Lasry-Lions (2010) for Mean-Field Games version.  
Here we have

$$\frac{d}{dt}v'(X_t^*) |_{X_t^*=x} = \mathcal{D}v'(x) = \lambda a^*(x)\Delta v'(x) - q_1^*(x)v''(x),$$

and we find:

$$\mathcal{D}v'(x) = \begin{cases} rv'(x) + q_1^*(x) \frac{\partial}{\partial x} q_2^*(x) & \text{if } x < x_b \wedge x_{\text{sat}} \\ \frac{3}{4}rv'(x) & x_{\text{sat}} < x < x_b \\ rv'(x) & x > x_b. \end{cases}$$

With competition, shadow prices grow *slower* than  $r$ .

## Concluding Remarks

Energy/fuels markets have seen dramatic changes in just the past few years:

- ▶ natural gas discoveries and drop in price due to **fracking** technology; reserves up 12% in 2010; (bumping coal as marginal fuel in electricity production);
- ▶ oil plateauing above **\$100/barrel** since 2005;
- ▶ rapid drop in cost of solar panel production (Solyndra 'scandal');
- ▶ **shale oil technology** and discoveries in Canada (+expensive, +dirty);
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# Ongoing Issues I

- ▶ Passage to exhaustibility is through increased costs:  $s_0(x)$ , increasing as  $x \downarrow 0$ .
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## Ongoing Issues II

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# Tilting at Windmills



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<p><b>Short Course on Financialization of the Commodity Markets and Mean Field Games</b> AUGUST 12–13 and 26–27, 2013 Instructor: René Carmona</p>	<p><b>Workshop on Stochastic Games, Equilibrium, and Applications to Energy and Commodities Markets</b> AUGUST 27–29, 2013</p>
<p><b>Short Course on Valuing and Trading Correlation Structures in Commodities</b> AUGUST 6–8 and 12–13, 2013 Instructor: Glen Swindle</p>	<p><b>CONFIRMED SPEAKERS INCLUDE:</b> F. Aulsebrook (Petrobras), M. Bossy (INRIA), L. Campi (Paris 13), F. Delarue (Nice), O. Feron (Electricite de France), U. Horst (Humboldt U.), A. Jofre (U. Chile), R. Kiesel (Duisburg-Essen), W. Powell (Princeton), N. Touzi (Ecole Polytechnique)</p>

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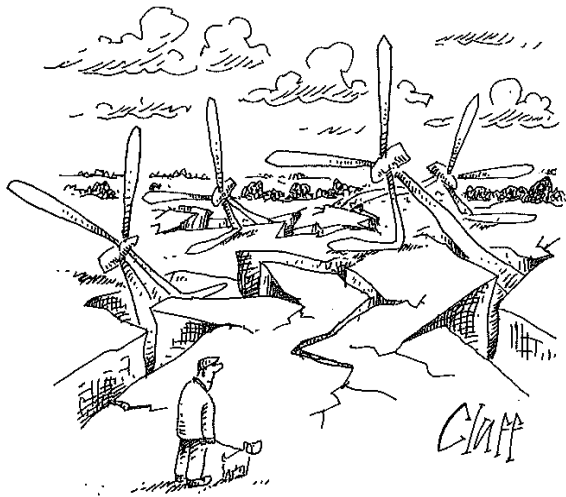


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# Tilting at Windmills

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## Fracking: The Plus Side



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